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Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

JUNE 1988

June shipments were virtually the same as last year, but they represented 1988's first positive percentage. Year-to-date shipments are down by 7,155 homes, but the percentage decline for the year has slowed to 6.2% because of the more favorable performance in May and June. As in May, the Northeast, West North Central and Pacific regions showed gains over last year.

The top ten states retained their May rankings for shipments, and four showed increases, compared to five last month. Shipments in Tennessee slipped into a slightly negative position after showing gains in May.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January through June

	1988			1987	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	10,549	9.8	+ 2.5	10,291	9.0
East North Central	13,608	12.6	- 0.5	13,677	11.9
West North Central	4,968	4.6	+ 2.7	4,836	4.2
South Atlantic	39,442	36.6	- 8.5	43,102	37.6
South Central	20,278	18.8	- 17.3	24,526	21.4
Mountain	5,887	5.5	- 12.9	6,758	5.9
Pacific	8,538	7.9	+ 7.5	7,940	6.9

Top Ten States, Percent Change and Market Share
Cumulative Shipments January through June

	1988			1987		
STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1. Florida	11,378	11.0	- 11.8	12,899	11.6	1
2. North Carolina	9,282	9.0	- 17.6	11,270	10.1	2
3. Georgia	7,733	7.5	+ 7.9	7,170	6.5	3
4. South Carolina	5,530	5.4	- 4.5	5,791	5.2	5
5. Alabama	5,502	5.3	- 2.8	5,661	5.1	4
6. California	5,046	4.9	+ 6.7	4,730	4.3	6
7. Michigan	4,585	4.4	- 0.8	4,623	4.2	8
8. Tennessee	4,522	4.4	- 0.4	4,540	4.1	9
9. New York	3,805	3.7	+ 0.8	3,773	3.4	10
10. Pennsylvania	3,614	3.5	+ 8.7	3,324	3.0	11

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)
For further information contact (703) 979-6620

Mobile/Manufactured Home Production

	Each Month 1987	1988	% Change		Cummulative for Year 1987	1988	% Change
January	15,991	12,961	- 18.9%	January	15,991	12,961	- 18.9%
February	16,258	15,195	- 6.5%	Jan-Feb	32,249	28,156	- 12.7%
March	19,601	18,813	- 4.0%	Jan-Mar	51,850	46,969	- 9.4%
April	21,139	18,761	- 11.2%	Jan-Apr	72,989	65,730	- 9.9%
May	20,176	19,990	- 0.9%	Jan-May	93,165	85,720	- 8.0%
June	21,532	21,690	0.7%	Jan-June	114,697	107,410	- 6.4%
July	20,971			Jan-July	135,668		
August	21,996			Jan-Aug	157,664		
September	21,700			Jan-Sep	179,364		
October	22,162			Jan-Oct	201,526		
November	16,990			Jan-Nov	218,516		
December	14,307			Jan-Dec	232,823		

Estimated Mobile/Manufactured Home Shipments*

	Each Month 1987	1988	% Change		Cummulative for Year 1987	1988	% Change
January	15,857	12,823	- 19.1%	January	15,857	12,823	- 19.1%
February	16,059	15,033	- 6.4%	Jan-Feb	31,916	27,856	- 12.7%
March	19,652	19,011	- 3.3%	Jan-Mar	51,568	46,867	- 9.1%
April	21,334	18,931	- 11.3%	Jan-Apr	72,902	65,798	- 9.7%
May	20,231	20,171	- 0.3%	Jan-May	93,133	85,969	- 7.7%
June	21,643	21,652	0.0%	Jan-June	114,776	107,621	- 6.2%
July	20,880			Jan-July	135,656		
August	21,961			Jan-Aug	157,617		
September	21,620			Jan-Sep	179,237		
October	21,971			Jan-Oct	201,208		
November	17,176			Jan-Nov	218,384		
December	14,214			Jan-Dec	232,598		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production 1987	1988		Homes In Inventory 1987	1988
January	3.7%	6.4%	January	597	826
February	4.9%	6.5%	February	796	988
March	3.8%	4.2%	March	745	790
April	2.6%	3.3%	April	550	620
May	2.5%	2.2%	May	495	439
June	1.8%	2.2%	June	384	477
July	2.3%		July	475	
August	2.3%		August	510	
September	2.7%		September	590	
October	3.5%		October	781	
November	3.5%		November	595	
December	4.8%		December	688	

Mobile/Manufactured Home Production

	June 1987	June 1988	% Change	Year-To-Date 1987	Year-To-Date 1988	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	0	65	0.0%	0	331	0.0%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,454	1,542	6.1%	7,365	7,362	- 0.0%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,454**	**1,607**	**10.5%**	**7,365**	**7,693**	**4.5%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,702	3,014	11.5%	13,570	13,658	0.6%
Michigan *	*	*	---	*	*	---
Ohio	309	357	15.5%	1,495	1,617	8.2%
Wisconsin	336	304	- 9.5%	1,437	1,397	- 2.8%
Total	**3,347**	**3,675**	**9.8%**	**16,502**	**16,672**	**1.0%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	176	220	25.0%	865	1,064	23.0%
Minnesota	239	239	0.0%	1,014	1,024	1.0%
Missouri	52	61	17.3%	286	247	- 13.6%
Nebraska	208	247	18.8%	1,135	1,164	2.6%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**675**	**767**	**13.6%**	**3,300**	**3,499**	**6.0%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,560	1,464	- 6.2%	10,022	8,932	- 10.9%
Georgia	3,110	3,308	6.4%	17,028	16,953	- 0.4%
Maryland *	*	*	---	*	*	---
North Carolina	2,606	2,281	- 12.5%	13,815	11,402	- 17.5%
South Carolina *	*	*	---	*	*	---
Virginia	434	403	- 7.1%	2,153	1,938	- 10.0%
West Virginia *	*	*	---	*	*	---
Total	**7,710**	**7,456**	**- 3.3%**	**43,018**	**39,225**	**- 8.8%**
South Central						
Alabama	2,246	2,389	6.4%	11,147	10,510	- 5.7%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	443	563	27.1%	2,248	2,624	16.7%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,348	1,387	2.9%	7,191	7,149	- 0.6%
Texas	1,196	666	- 44.3%	7,020	3,746	- 46.6%
Total	**5,233**	**5,005**	**- 4.4%**	**27,606**	**24,029**	**- 13.0%**

Mobile/Manufactured Home Production

	June 1987	June 1988	% Change	Year-To-Date 1987	Year-To-Date 1988	% Change
Mountain						
Arizona	451	409	- 9.3%	2,617	2,329	- 11.0%
Colorado	53	47	- 11.3%	272	172	- 36.8%
Idaho	255	237	- 7.1%	1,297	1,064	- 18.0%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	759	693	- 8.7%	4,186	3,565	- 14.8%
Pacific						
Alaska *	*	*	---	*	*	---
California	983	1,089	10.8%	5,818	5,877	1.0%
Hawaii *	*	*	---	*	*	---
Oregon	516	653	26.6%	2,470	3,002	21.5%
Washington	154	120	- 22.1%	663	543	- 18.1%
Total	1,653	1,862	12.6%	8,951	9,422	5.3%
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	701	625	- 10.8%	3,769	3,305	- 12.3%
Total Production	21,532	21,690	0.7%	114,697	107,410	- 6.4%

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	June			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Northeast						
Connecticut	40	34	- 15.0%	154	120	- 22.1%
Maine	267	290	8.6%	1,123	1,245	10.9%
Massachusetts	90	70	- 22.2%	358	326	- 8.9%
New Hampshire	167	161	- 3.6%	647	649	0.3%
New Jersey	75	64	- 14.7%	479	317	- 33.8%
New York	869	853	- 1.8%	3,773	3,805	0.8%
Pennsylvania	587	756	28.8%	3,324	3,614	8.7%
Rhode Island	14	6	- 57.1%	67	63	- 6.0%
Vermont	81	89	9.9%	366	410	12.0%
Total	**2,190**	**2,323**	**6.1%**	**10,291**	**10,549**	**2.5%**
East North Central						
Illinois	330	358	8.5%	1,653	1,520	- 8.0%
Indiana	547	719	31.4%	3,024	3,120	3.2%
Michigan	990	1,018	2.8%	4,623	4,585	- 0.8%
Ohio	609	719	18.1%	3,272	3,189	- 2.5%
Wisconsin	264	238	- 9.8%	1,105	1,194	8.1%
Total	**2,740**	**3,052**	**11.4%**	**13,677**	**13,608**	**- 0.5%**
West North Central						
Iowa	83	133	60.2%	385	515	33.8%
Kansas	142	163	14.8%	737	748	1.5%
Minnesota	209	215	2.9%	836	875	4.7%
Missouri	441	443	0.5%	2,233	2,214	- 0.9%
Nebraska	42	49	16.7%	239	217	- 9.2%
North Dakota	18	30	66.7%	117	125	6.8%
South Dakota	56	65	16.1%	289	274	- 5.2%
Total	**991**	**1,098**	**10.8%**	**4,836**	**4,968**	**2.7%**
South Atlantic						
Delaware	163	165	1.2%	1,002	934	- 6.8%
Florida	2,097	1,872	- 10.7%	12,899	11,378	- 11.8%
Georgia	1,270	1,554	22.4%	7,170	7,733	7.9%
Maryland	105	121	15.2%	659	674	2.3%
North Carolina	2,289	1,957	- 14.5%	11,270	9,282	- 17.6%
South Carolina	1,019	1,183	16.1%	5,791	5,530	- 4.5%
Virginia	566	566	0.0%	2,817	2,534	- 10.0%
West Virginia	288	286	- 0.7%	1,494	1,377	- 7.8%
Total	**7,797**	**7,704**	**- 1.2%**	**43,102**	**39,442**	**- 8.5%**
South Central						
Alabama	1,076	1,136	5.6%	5,661	5,502	- 2.8%
Arkansas	420	359	- 14.5%	2,410	1,827	- 24.2%
Kentucky	554	575	3.8%	2,728	2,760	1.2%
Louisiana	234	130	- 44.4%	1,257	711	- 43.4%
Mississippi	510	563	10.4%	2,664	2,285	- 14.2%
Oklahoma	143	70	- 51.0%	609	312	- 48.8%
Tennessee	1,006	972	- 3.4%	4,540	4,522	- 0.4%
Texas	754	417	- 44.7%	4,657	2,359	- 49.3%
Total	**4,697**	**4,222**	**- 10.1%**	**24,526**	**20,278**	**- 17.3%**

Mobile/Manufactured Home Shipments

	June 1987	June 1988	% Change	Year-To-Date 1987	Year-To-Date 1988	% Change
Mountain						
Arizona	488	442	- 9.4%	2,984	2,558	- 14.3%
Colorado	76	87	14.5%	408	395	- 3.2%
Idaho	51	67	31.4%	313	250	- 20.1%
Montana	46	47	2.2%	249	210	- 15.7%
Nevada	185	191	3.2%	922	972	5.4%
New Mexico	339	229	- 32.4%	1,624	1,310	- 19.3%
Utah	33	33	0.0%	191	146	- 23.6%
Wyoming	13	5	- 61.5%	67	46	- 31.3%
Total	1,231	1,101	- 10.6%	6,758	5,887	- 12.9%
Pacific						
Alaska	0	0	0.0%	1	14	300.0%
California	800	945	18.1%	4,730	5,046	6.7%
Hawaii	0	0	0.0%	0	2	0.0%
Oregon	273	328	20.1%	1,266	1,617	27.7%
Washington	429	440	2.6%	1,943	1,859	- 4.3%
Total	1,502	1,713	14.0%	7,940	8,538	7.5%
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	495	439	- 11.3%	3,646	4,351	19.3%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With * -	0	0	0.0%	0	0	0.0%
Total Shipments	21,643	21,652	0.0%	114,776	107,621	- 6.2%

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1988 Product Mix

	Jan-June Shipments			Jan-June Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	88	32	120	*	*	*
Maine	1,032	213	1,245	264	67	331
Massachusetts *	187	139	326	*	*	*
New Hampshire *	451	198	649	*	*	*
New Jersey *	147	170	317	*	*	*
New York *	2,338	1,467	3,805	*	*	*
Pennsylvania	2,284	1,330	3,614	4,547	2,815	7,362
Rhode Island *	36	27	63	*	*	*
Vermont *	301	109	410	*	*	*
Total	**6,864**	**3,685**	**10,549**	**4,811**	**2,882**	**7,693**
	65.1%	**34.9%**	**100.0%**	**62.5%**	**37.5%**	**100.0%**
East North Central						
Illinois *	1,024	496	1,520	*	*	*
Indiana	2,164	956	3,120	9,091	4,567	13,658
Michigan *	2,726	1,859	4,585	*	*	*
Ohio	2,269	920	3,189	1,212	405	1,617
Wisconsin	1,054	140	1,194	1,191	206	1,397
Total	**9,237**	**4,371**	**13,608**	**11,494**	**5,178**	**16,672**
	67.9%	**32.1%**	**100.0%**	**68.9%**	**31.1%**	**100.0%**
West North Central						
Iowa *	368	147	515	*	*	*
Kansas	490	258	748	808	256	1,064
Minnesota	648	227	875	739	285	1,024
Missouri	1,573	641	2,214	27	220	247
Nebraska	97	120	217	650	514	1,164
North Dakota *	74	51	125	*	*	*
South Dakota *	160	114	274	*	*	*
Total	**3,410**	**1,558**	**4,968**	**2,224**	**1,275**	**3,499**
	68.6%	**31.4%**	**100.0%**	**63.6%**	**36.4%**	**100.0%**
South Atlantic						
Delaware *	611	323	934	*	*	*
Florida	4,121	7,257	11,378	2,882	6,050	8,932
Georgia	3,928	3,805	7,733	8,643	8,310	16,953
Maryland *	430	244	674	*	*	*
North Carolina	6,013	3,269	9,282	8,110	3,292	11,402
South Carolina *	3,352	2,178	5,530	*	*	*
Virginia	1,673	861	2,534	1,598	340	1,938
West Virginia *	1,001	376	1,377	*	*	*
Total	**21,129**	**18,313**	**39,442**	**21,233**	**17,992**	**39,225**
	53.6%	**46.4%**	**100.0%**	**54.1%**	**45.9%**	**100.0%**

Year-To-Date
1988 Product Mix

	Jan-June Shipments			Jan-June Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	4,320	1,182	5,502	7,899	2,611	10,510
Arkansas *	1,430	397	1,827	*	*	*
Kentucky *	2,005	755	2,760	*	*	*
Louisiana *	618	93	711	*	*	*
Mississippi	1,773	512	2,285	2,130	494	2,624
Oklahoma *	166	146	312	*	*	*
Tennessee	3,187	1,335	4,522	5,198	1,951	7,149
Texas	1,180	1,179	2,359	1,915	1,831	3,746
Total	14,679	5,599	20,278	17,142	6,887	24,029
	72.4%	27.6%	100.0%	71.3%	28.7%	100.0%
Mountain						
Arizona	1,086	1,472	2,558	1,095	1,234	2,329
Colorado	160	235	395	51	121	172
Idaho	39	211	250	184	880	1,064
Montana *	58	152	210	*	*	*
Nevada *	150	822	972	*	*	*
New Mexico *	718	592	1,310	*	*	*
Utah *	17	129	146	*	*	*
Wyoming *	16	30	46	*	*	*
Total	2,244	3,643	5,887	1,330	2,235	3,565
	38.1%	61.9%	100.0%	37.3%	62.7%	100.0%
Pacific						
Alaska *	11	3	14	*	*	*
California	746	4,300	5,046	877	5,000	5,877
Hawaii *	0	2	2	*	*	*
Oregon	201	1,416	1,617	363	2,639	3,002
Washington	168	1,691	1,859	13	530	543
Total	1,126	7,412	8,536	1,253	8,169	9,422
	13.2%	86.8%	100.0%	13.3%	86.7%	100.0%
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	58,689	44,581	103,270	59,487	44,618	104,105
	56.8%	43.2%	100.0%	57.1%	42.9%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	3,248	1,103	4,351	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	2,266	1,039	3,305
Total	61,937	45,684	107,621	61,753	45,657	107,410
	57.6%	42.4%	100.0%	57.5%	42.5%	100.0%

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
June 1988

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
North Carolina	1,957	9.2%	1	1,286	10.7%	1	671	7.3%	4
Florida	1,872	8.8%	2	614	5.1%	6	1,258	13.6%	1
Georgia	1,554	7.3%	3	776	6.5%	3	778	8.4%	3
South Carolina	1,183	5.6%	4	700	5.8%	5	483	5.2%	5
Alabama	1,136	5.4%	5	899	7.5%	2	237	2.6%	14
Michigan	1,018	4.8%	6	564	4.7%	7	454	4.9%	6
Tennessee	972	4.6%	7	701	5.9%	4	271	2.9%	12
California	945	4.5%	8	124	1.0%	24	821	8.9%	2
New York	853	4.0%	9	509	4.2%	8	344	3.7%	8
Pennsylvania	756	3.6%	10	454	3.8%	11	302	3.3%	9
Indiana	719	3.4%	11	475	4.0%	10	244	2.6%	13
Ohio	719	3.4%	12	493	4.1%	9	226	2.4%	16
Kentucky	575	2.7%	13	418	3.5%	13	157	1.7%	19
Virginia	566	2.7%	14	362	3.0%	14	204	2.2%	17
Mississippi	563	2.7%	15	430	3.6%	12	133	1.4%	21
Missouri	443	2.1%	16	308	2.6%	15	135	1.5%	20
Arizona	442	2.1%	17	161	1.3%	23	281	3.0%	11
Washington	440	2.1%	18	47	0.4%	33	393	4.3%	7
Texas	417	2.0%	19	187	1.6%	21	230	2.5%	15
Arkansas	359	1.7%	20	284	2.4%	16	75	0.8%	24
Illinois	358	1.7%	21	234	2.0%	18	124	1.3%	23
Oregon	328	1.5%	22	38	0.3%	38	290	3.1%	10
Maine	290	1.4%	23	239	2.0%	17	51	0.6%	31
West Virginia	286	1.3%	24	214	1.8%	19	72	0.8%	25
Wisconsin	238	1.1%	25	202	1.7%	2	36	0.4%	35
New Mexico	229	1.1%	26	102	0.9%	30	127	1.4%	22
Minnesota	215	1.0%	27	163	1.4%	22	52	0.6%	30
Nevada	191	0.9%	28	32	0.3%	40	159	1.7%	18
Delaware	165	0.8%	29	106	0.9%	27	59	0.6%	26
Kansas	163	0.8%	30	107	0.9%	26	56	0.6%	27
New Hampshire	161	0.8%	31	105	0.9%	28	56	0.6%	28
Iowa	133	0.6%	32	103	0.9%	29	30	0.3%	37
Louisiana	130	0.6%	33	113	0.9%	25	17	0.2%	44
Maryland	121	0.6%	34	81	0.7%	31	40	0.4%	33
Vermont	89	0.4%	35	66	0.6%	32	23	0.2%	43
Colorado	87	0.4%	36	39	0.3%	36	48	0.5%	32
Oklahoma	70	0.3%	37	33	0.3%	39	37	0.4%	34
Massachusetts	70	0.3%	38	41	0.3%	34	29	0.3%	40
Idaho	67	0.3%	39	11	0.1%	45	56	0.6%	29
South Dakota	65	0.3%	40	38	0.3%	37	27	0.3%	41
New Jersey	64	0.3%	41	41	0.3%	35	23	0.2%	42
Nebraska	49	0.2%	42	19	0.2%	42	30	0.3%	38
Montana	47	0.2%	43	12	0.1%	44	35	0.4%	36
Connecticut	34	0.2%	44	23	0.2%	41	11	0.1%	46
Utah	33	0.2%	45	3	0.0%	48	30	0.3%	39
North Dakota	30	0.1%	46	17	0.1%	43	13	0.1%	45
Rhode Island	6	0.0%	47	4	0.0%	46	2	0.0%	47
Wyoming	5	0.0%	48	3	0.0%	47	2	0.0%	48
Hawaii	0	0.0%	49	0	0.0%	49	0	0.0%	50
Alaska	0	0.0%	50	0	0.0%	50	0	0.0%	49
	21,213	**100.1%**		**11,981**	**100.1%**		**9,232**	**99.5%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Jun 1988

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	11,398	11.0%	1	4,121	7.0%	3	7,257	16.3%	1
North Carolina	9,282	9.0%	2	6,013	10.2%	1	3,269	7.3%	4
Georgia	7,733	7.5%	3	3,928	6.7%	4	3,805	8.5%	3
South Carolina	5,530	5.4%	4	3,352	5.7%	5	2,178	4.9%	5
Alabama	5,502	5.3%	5	4,320	7.4%	2	1,182	2.7%	13
California	5,046	4.9%	6	746	1.3%	23	4,300	9.6%	2
Michigan	4,585	4.4%	7	2,726	4.6%	7	1,859	4.2%	6
Tennessee	4,522	4.4%	8	3,187	5.4%	6	1,335	3.0%	11
New York	3,805	3.7%	9	2,338	4.0%	8	1,467	3.3%	9
Pennsylvania	3,614	3.5%	10	2,284	3.9%	9	1,330	3.0%	12
Ohio	3,189	3.1%	11	2,269	3.9%	10	920	2.1%	16
Indiana	3,120	3.0%	12	2,164	3.7%	11	956	2.1%	15
Kentucky	2,760	2.7%	13	2,005	3.4%	12	755	1.7%	19
Arizona	2,558	2.5%	14	1,086	1.9%	18	1,472	3.3%	8
Virginia	2,534	2.5%	15	1,673	2.9%	14	861	1.9%	17
Texas	2,359	2.3%	16	1,180	2.0%	17	1,179	2.6%	14
Mississippi	2,285	2.2%	17	1,773	3.0%	13	512	1.1%	22
Missouri	2,214	2.1%	18	1,573	2.7%	15	641	1.4%	20
Washington	1,859	1.8%	19	168	0.3%	35	1,691	3.8%	7
Arkansas	1,827	1.8%	20	1,430	2.4%	16	397	0.9%	24
Oregon	1,617	1.6%	21	201	0.3%	33	1,416	3.2%	10
Illinois	1,520	1.5%	22	1,024	1.7%	21	496	1.1%	23
West Virginia	1,377	1.3%	23	1,001	1.7%	22	376	0.8%	25
New Mexicc	1,310	1.3%	24	718	1.2%	24	592	1.3%	21
Maine	1,245	1.2%	25	1,032	1.8%	20	213	0.5%	31
Wisconsin	1,194	1.2%	26	1,054	1.8%	19	140	0.3%	38
Nevada	972	0.9%	27	150	0.3%	39	822	1.8%	18
Delaware	934	0.9%	28	611	1.0%	27	323	0.7%	26
Minnesota	875	0.8%	29	648	1.1%	25	227	0.5%	30
Kansas	748	0.7%	30	490	0.8%	28	258	0.6%	27
Louisiana	711	0.7%	31	618	1.1%	26	93	0.2%	44
Maryland	674	0.7%	32	430	0.7%	30	244	0.5%	28
New Hampshire	649	0.6%	33	451	0.8%	29	198	0.4%	33
Iowa	515	0.5%	34	368	0.6%	31	147	0.3%	36
Vermont	410	0.4%	35	301	0.5%	32	109	0.2%	43
Colorado	395	0.4%	36	160	0.3%	37	235	0.5%	29
Massachusetts	326	0.3%	37	187	0.3%	34	139	0.3%	39
New Jersey	317	0.3%	38	147	0.3%	40	170	0.4%	34
Oklahoma	312	0.3%	39	166	0.3%	36	146	0.3%	37
South Dakota	274	0.3%	40	160	0.3%	38	114	0.3%	42
Idaho	250	0.2%	41	39	0.1%	45	211	0.5%	32
Nebraska	217	0.2%	42	97	0.2%	41	120	0.3%	41
Montana	210	0.2%	43	58	0.1%	44	152	0.3%	35
Utah	146	0.1%	44	17	0.0%	47	129	0.3%	40
North Dakota	125	0.1%	45	74	0.1%	43	51	0.1%	45
Connecticut	120	0.1%	46	88	0.1%	42	32	0.1%	46
Rhode Island	63	0.1%	47	36	0.1%	46	27	0.1%	48
Wyoming	46	0.0%	48	16	0.0%	48	30	0.1%	47
Alaska	14	0.0%	49	11	0.0%	49	3	0.0%	49
Hawaii	2	0.0%	50	0	0.0%	50	2	0.0%	50
103,270	**100.0%**		**58,689**	**100.0%**		**44,581**	**99.7%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
June 1988

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	3,308	15.7%	1	1,648	13.9%	3	1,660	18.1%	1
Indiana	3,014	14.3%	2	1,946	16.4%	1	1,068	11.6%	2
Alabama	2,389	11.3%	3	1,804	15.2%	2	585	6.4%	7
North Carolina	2,281	10.8%	4	1,598	13.5%	4	683	7.4%	5
Pennsylvania	1,542	7.3%	5	909	7.7%	6	633	6.9%	6
Florida	1,464	6.9%	6	419	3.5%	8	1,045	11.4%	3
Tennessee	1,387	6.6%	7	987	8.3%	5	400	4.4%	9
California	1,089	5.2%	8	145	1.2%	16	944	10.3%	4
Texas	666	3.2%	9	300	2.5%	10	366	4.0%	10
Oregon	653	3.1%	10	84	0.7%	18	569	6.2%	8
Mississippi	563	2.7%	11	452	3.8%	7	111	1.2%	14
Arizona	409	1.9%	12	162	1.4%	14	247	2.7%	11
Virginia	403	1.9%	13	334	2.8%	9	69	0.8%	17
Ohio	357	1.7%	14	255	2.1%	11	102	1.1%	16
Wisconsin	304	1.4%	15	254	2.1%	12	50	0.5%	21
Nebraska	247	1.2%	16	138	1.2%	17	109	1.2%	15
Minnesota	239	1.1%	17	172	1.4%	13	67	0.7%	18
Idaho	237	1.1%	18	38	0.3%	20	199	2.2%	12
Kansas	220	1.0%	19	161	1.4%	15	59	0.6%	19
Washington	120	0.6%	20	1	0.0%	23	119	1.3%	13
Maine	65	0.3%	21	53	0.4%	19	12	0.1%	23
Missouri	61	0.3%	22	9	0.1%	22	52	0.6%	20
Colorado	47	0.2%	23	12	0.1%	21	35	0.4%	22
Alaska	*								
Michigan	*								
Iowa	*								
Massachusetts	*								
Vermont	*								
North Dakota	*								
Nevada	*								
South Dakota	*								
Louisiana	*								
New Hampshire	*								
Maryland	*								
Hawaii	*								
South Carolina	*								
New York	*								
Kentucky	*								
Rhode Island	*								
Arkansas	*								
Oklahoma	*								
Delaware	*								
Illinois	*								
West Virginia	*								
Montana	*								
New Jersey	*								
New Mexico	*								
Wyoming	*								
Connecticut	*								
Utah	*								
	21,065	99.8%		11,881	100.0%		9,184	100.1%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Jun 1988

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	16,953	16.3%	1	8,643	14.5%	2	8,310	18.6%	1
Indiana	13,658	13.1%	2	9,091	15.3%	1	4,567	10.2%	4
North Carolina	11,402	11.0%	3	8,110	13.6%	3	3,292	7.4%	5
Alabama	10,510	10.1%	4	7,899	13.3%	4	2,611	5.9%	8
Florida	8,932	8.6%	5	2,882	4.8%	7	6,050	13.6%	2
Pennsylvania	7,362	7.1%	6	4,547	7.6%	6	2,815	6.3%	6
Tennessee	7,149	6.9%	7	5,198	8.7%	5	1,951	4.4%	9
California	5,877	5.6%	8	877	1.5%	14	5,000	11.2%	3
Texas	3,746	3.6%	9	1,915	3.2%	9	1,831	4.1%	10
Oregon	3,002	2.9%	10	363	0.6%	18	2,639	5.9%	7
Mississippi	2,624	2.5%	11	2,130	3.6%	8	494	1.1%	15
Arizona	2,329	2.2%	12	1,095	1.8%	13	1,234	2.8%	11
Virginia	1,938	1.9%	13	1,598	2.7%	10	340	0.8%	17
Ohio	1,617	1.6%	14	1,212	2.0%	11	405	0.9%	16
Wisconsin	1,397	1.3%	15	1,191	2.0%	12	206	0.5%	21
Nebraska	1,164	1.1%	16	650	1.1%	17	514	1.2%	14
Kansas	1,064	1.0%	17	808	1.4%	15	256	0.6%	19
Idaho	1,064	1.0%	18	184	0.3%	20	880	2.0%	12
Minnesota	1,024	1.0%	19	739	1.2%	16	285	0.6%	18
Washington	543	0.5%	20	13	0.0%	23	530	1.2%	13
Maine	331	0.3%	21	264	0.4%	19	67	0.2%	23
Missouri	247	0.2%	22	27	0.0%	22	220	0.5%	20
Colorado	172	0.2%	23	51	0.1%	21	121	0.3%	22
Alaska	*								
Michigan	*								
Iowa	*								
Massachusetts	*								
Vermont	*								
North Dakota	*								
Nevada	*								
South Dakota	*								
Louisiana	*								
New Hampshire	*								
Maryland	*								
Hawaii	*								
South Carolina	*								
New York	*								
Kentucky	*								
Rhode Island	*								
Arkansas	*								
Oklahoma	*								
Delaware	*								
Illinois	*								
West Virginia	*								
Montana	*								
New Jersey	*								
New Mexico	*								
Wyoming	*								
Connecticut	*								
Utah	*								
	104,105	100.0%		59,487	99.7%		44,618	100.3%	

Does Not Include States with "*"
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Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
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JUNE 1988
Manufacturing Report

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